

Why "Interview 2/3-Way 1" Makes Sense!

If you make a commitment to "interview 2/3-way 1" just 5 days a week, your business will go through the roof! Here's why:

Monday	Tuesday	Wednesday	Thursday	Friday	Total
2	2	2	2	2	= 10 interviews
1	1	1	1	1	= 5 3-ways

Out of the 5 "3-way" calls you will probably sponsor, on the LOW side, ONE person. Sponsoring ONE person a week times 4 weeks = 4 people in a month in your business as business builders.

This means that you just made your money back on your CEO pack of \$499 when you enrolled them with a CEO Mega Pack.

ENROLLMENTS PER MONTH:

Month ONE	Month TWO	Month THREE
4	4	4 = 12 Total

Out of the 12 people you have sponsored, you will be able to identify over the few months who to really focus on and work with...remember that you need 4 leaders to begin with.

In order to do 10 interviews a week, how big does your LIST need to be?

10 people a week x 4 weeks = 40 people a month

40 people a month x 3 months = 120 interviews in 90 days

120 interviews means that you need to build a list with at LEAST 120 people on it.